



# Our services to startups

VINOD KOTHARI CONSULTANTS P. LTD.

# Services to be provided to the Startups

- ▶ **Registration, recognition and incorporation of startups**
  - ▶ Assistance for identification of the appropriate type of entity for the proposed business
  - ▶ Procuring advice for incorporation of LLPs
    - ▶ Procurement of DPIN
    - ▶ Procurement of DSC
    - ▶ Reservation of name of the entity
    - ▶ Incorporation of LLP
    - ▶ Drafting of LLP Agreement
    - ▶ Associated filings with the ROC

# Services to be provided to the Startups

- ▶ **Registration, recognition and incorporation of startups**

- ▶ Procuring advice incorporation of Companies –

- ▶ Procurement of DIN
    - ▶ Procurement of DSC
    - ▶ Reservation of name of the entity
    - ▶ Drafting of Memorandum and Articles of Association
    - ▶ Incorporation of Company
    - ▶ Associated filings with the ROC

# Services to be provided to the Startups

- ▶ **Registration, recognition and incorporation of startups**
  - ▶ Procuring advice For formation of a registered partnership firm–
    - ▶ Drafting of partnership deed
    - ▶ Registration of the partnership firm with the Registrar of Firms
- ▶ **Carry out feasibility study for Startup [FinTech based]**
- ▶ **Empanelment with incubators**
  - ▶ Development of business plan keeping in mind the various regulatory issues
  - ▶ Assistance in pitching the business plan to the incubators
- ▶ **Assistance in fund raising**
  - ▶ Carrying out due diligence before approaching for a rounding of funding
  - ▶ Preparation of business plan and projections for FinTech startups
  - ▶ Assistance in pitching the business plan to the Investors

# Services to be provided to the Startups

- ▶ **Procuring assistance for drafting of documents**
  - ▶ Drafting of charter documents
    - ▶ Memorandum of Association
    - ▶ Articles of Association
    - ▶ Partnership Deed
    - ▶ LLP Deed
  - ▶ Drafting of Shareholders' Agreement
  - ▶ Drafting of policy related documents
- ▶ **Procuring assistance for registration of Intellectual Property Rights**

# Services to be provided to the Startups

- ▶ **Structuring of transactions/ business model [For FinTech Startups]**
  - ▶ Covering the following aspects – legal, regulatory, accounting and taxation
- ▶ **Structuring of funding arrangements between Startups and Investors**
  - ▶ Structuring of cashflows
  - ▶ Advisory on management of cashflows
  - ▶ Advisory on the mode of financing based on the need of the business
    - ▶ Identifying the optimum level of debt and equity in the Startup based on the nature and needs of the business
- ▶ **Transfer of Startups**
  - ▶ Documentation for the transfer
  - ▶ Identifying the best possible way to transfer the Startup
  - ▶ Handholding through the process of transfer

# Services to be provided to the Startups

- ▶ **Assistance in listing of Startup in Stock Exchange (NSE Emerge/ BSE SME)**

- ▶ Preparation of necessary documents for application
- ▶ Making application with the SE
- ▶ Handholding through the entire process of listing
- ▶ Advising on the compliance requirements

- ▶ **Assistance with IPO**

- ▶ Advisory on the fund raising structure
- ▶ Preparation of necessary documents for IPO
- ▶ Making application with the SE
- ▶ Handholding through the entire process of IPO
- ▶ Advising on the compliance requirements

# Services to be provided to the Startups

- ▶ **Advisory on legal, regulatory, accounting and taxation aspects of the business**
- ▶ **Assistance in business valuation**
- ▶ **MSME Registration**
  - ▶ Registration of the Startup as an MSME
  - ▶ Advisory on the various benefits that can be availed under the MSMED Act