

THE SECURITISATION SUMMIT 2017

12th MAY, 2017 | MUMBAI, INDIA

Endorsed by:



Asia Securities Industry &
Financial Markets Association



Indian Securitisation Foundation

Hosted by:



Vinod Kothari Consultants P. Ltd

ABOUT THE SUMMIT

The Securitisation Summit is an annual coming together of stakeholders in structured finance industry in India, which has now moved on to its sixth year.

The claim to achievement of the Summit is that not only do we end up discussing matters, we pick points for advocacy and we take the same up with the relevant regulators , policy-makers or other concerned persons, so as to resolve/achieve what is desired. The resolution of the distribution tax issue, withholding taxes on payment to SPVs as well as permission to FII's for investing in securitisation transactions were picked up during previous summits, and we achieved effective results.

As a result, today, the securitisation market in India is drastically from what it was. With tax inefficiencies removed, and foreign investors allowed to invest in securitisation transactions, the market today is poised for a big take off, and in particular, to emerge beyond priority sector lending.

This years' summit is the first one after these remarkable changes. There is wide-spread investor and issuer interest currently, and whole lot of global investors are also optimistically looking at the Indian market.

There is a also a strong possibility of a market for securitisation of non-performing loans, as the scenario gets completely metamorphosed post the introduction of the Bankruptcy Code.

Thus, there are new asset classes, and there are new structures. Covered bonds and CLOs are also looking distinctly discernible .

We invite you all to come and be a part of this wholly changed scenario of structured finance in the country. You ,may hope to meet the who's-who of the stakeholders in the Indian structured finance.

AGENDA

Taking stock of market developments

Traditional and Alternative asset classes

Mortgage lending and securitisation

Creating an enabling regulatory environment

DETAILED AGENDA

Taking stock of market developments

- The changed world of securitisation - a decade after the GFC
- The state of the market in India - Did 2016 signal a watershed?
- Getting a new (or old?) class of investors - asset managers, insurance companies and others
- Foreign investors into Indian securitisation - what asset classes may interest them?

Traditional and Alternative asset classes

- The priority sector market - with MFIs turning into banks, is there sufficient supply?
- Is the market moving to new non priority asset classes
- Potential for green securitisation in India
- Other interesting asset classes

DETAILED AGENDA

Mortgage lending and securitisation

- Residential mortgage lending - will the home lenders finally look at securitisation?
- Commercial mortgage lending - is the market for CMBS looking possible
- Rental securitisation

Creating an enabling regulatory environment

- Do the RBI guidelines of 2012 need a recast?
- SEBI's role as a key enabler
- Insurance regulations - are there missing gaps?

ORGANISERS

Vinod Kothari Consultants P. Ltd.

Vinod Kothari Consultants P. Ltd. is a premier firm engaged in the business of providing training and consulting services in the field of structured finance in India.

It has been instrumental in conducting industry forums on a large scale, on specialized areas to bring together stakeholders together and provide a platform for relevant discussion and wide networking. So far, it has organized the following:

- The Securitisation Summit in the years 2012, 2013, 2014, 2015 (by the name of The Innovative Bonds and Securitisation Summit) & 2016;
- The Affordable Housing Finance Summit in 2013;
- The Infrastructure & Asset Finance Summit in 2012; and
- The Regional Microfinance Summit in April 2010

The details of these can be viewed at:

<http://vinodkothari.com/summits-conferences/>

Indian Securitisation Foundation

Indian Securitisation Foundation (ISF) is an industry association, incorporated, under section 25 of the Companies Act, 1956, in order to promote, help, develop, protect, encourage and secure general interest of securitisation, fixed income securities, bonds and covered bonds, structured finance sector in India. ISF organizes industry events, forums, discussions to promote research, generally to take care of the interest of trade industry and commerce, stakeholders, participants and investors in securitisation and acts in the best interest of the Indian structured finance industry.

Till date the organisation has been instrumental in bringing several changes in the regulatory framework for securitisation and fixed income securities in India.

The details can be viewed at:

<http://www.indiansecuritisation.com/>

SPONSORSHIP & ENGAGEMENT

| Nature of Association | Logo in the Backdrop | Speaker slot in the inauguration session | Speaker slot in technical session | Corporate Literature in the delegate kit | Standees at the Venue | Delegate passes |
|-----------------------|----------------------|--|-----------------------------------|--|-----------------------|-----------------|
| Gold Partner | Yes | Yes | Yes | Yes | 3 | 10 |
| Silver Partner | Yes | | Yes | Yes | 2 | 8 |
| Knowledge Partner | Yes | | Yes | Yes | 1 | 5 |
| Kit Partner | Yes | | | Yes | 1 | 2 |

*To know about fees please drop as an email at secsummit@vinodkothari.com

REGISTRATION FEES

| | Upto 31 st March, 2017 | Upto 30 th April, 2017 | After 30 th April, 2017 |
|--------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
| For Indian Participants | ₹ 8,000 | ₹ 10,000 | ₹ 12,000 |
| For Foreign Participants | \$ 150 | \$ 200 | \$ 250 |

**Bulk discounts for 3 or more nominations from same organisation*

**Registrations to be confirmation only upon receipt of fees*

**Cancellation fee of 50% will be applicable if cancelled within 30th April, 2017 and for cancellations after the said date full amount to be forfeited*

CONTACT US

FOR REGISTRATION AND RELATED QUERIES

Get in touch with any of the following persons -

- Deepa Devi - deepa@vinodkothari.com | 022 2261 4021/ 022 3044 7498
- Diksha Kataria - diksha@vinodkothari.com | 022 2261 4021/ 022 3044 7498
- Niddhi Parmar - parmar@vinodkothari.com | 022 2261 4021/ 022 3044 7498
- Ameet Roy - ameet@vinodkothari.com | 033-22817715/1276/3742, 033- 40010157
- Dheeraj Sharma - dheeraj@vinodkothari.com | 011-65515340/ 011- 41315340

Alternatively, please drop us an email at fintrain@vinodkothari.com, secsummit@vinodkothari.com

Follow us at:

