

Course Outline

Treasury Management for NBFCS



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Course Outline

Session 1: Fund raising – On-balance sheet methods:

- Inland Modes
 - Benefits of the funding method
 - Drawbacks of the funding method
 - Current market overview
 - Need for the products
 - Regulatory scenario
 - Different available methods of funding for NBFCs – regulatory and business issues:
 - ◆ CC limit
 - ◆ Working Capital Term Loan
 - ◆ Term loan
 - ◆ Commercial Paper
 - ◆ Non-Convertible Debt
 - ◆ Tier II capital
 - ◆ Equity
- External Modes
 - Availability of ECBs
 - ◆ All-in-cost
 - ◆ Post hedging cost viable or not
 - ◆ Current market scenario
 - FDI
 - Buyers' credit
 - Suppliers' credit
 - FCNR
- Innovative funding methods
- Negotiating and finalizing credit facilities with banks – Important points
 - Security and guarantees
 - Prepayment
 - Interest rate variation option
 - Withdrawal of facility
 - Other important points

Session 2: Interest rate risk management

- Understanding interest rate risk
- Managing interest rate risk by proper treasury management



Course Outline

Session 3: Fund raising – Off-balance sheet methods – securitisation and direct assignment:

- Current market scenario
- Motivations the modes
- Regulatory scenario
- Means of Financing
 - Securitisation
 - Direct assignment
- Choosing between securitization and direct assignment – considerations