



Feedback of 2 Days Workshop on Leasing & Asset Backed Lending 20-21 November, 2013 | Mumbai

Vinod Kothari Consultants Pvt. Ltd. (VKCPL) organized and hosted a 2 day workshop on Leasing & Asset Backed Lending on 20th – 21st November, 2013 in Mumbai at Indian Merchants Chamber.

The workshop covered the basics of leasing the legal and the taxation aspects of the same. In the second day the faculty covered various forms of asset value risks, structure of leases, accounting treatments related to leases, pricing of leases (in excel) and securitization of lease receivables.

The workshop started off with providing the distinction between financial contracts i.e. lending and Non-financial contracts i.e. leasing. Following this topics such as legal framework, prevailing tax structures, pricing and accounting of lease transactions, securitization leases, etc were also taken into consideration. Lease structuring along with the cash flows were the highlights of this Workshop. Landmark judgments of different cases were handpicked and discussed during the workshop which enhanced the understanding of the participants. Active involvement of the participations were received which made the sessions more lively and exciting. The faculty of this workshop was [Ms. Nidhi Bothra, Executive Vice-President of VKCPL](#) who is an expert in the field of Leasing, Mortgage Lending, Hire-Purchase, Structured Finance, Securitization, Cash-Flow Modeling, Islamic Finance, Covered Bonds and much more.

The workshop comprised of participants representing diverse entities like Banking Companies, Non-Banking Financial Companies, leasing software solution providers. The diversified and experienced backgrounds of the participants made the training interesting and a good learning experience for the participants. The feedbacks of the participants are summarized below:

QUALITY OF THE COURSE AND PRESENTATIONS

The overall quality of the course and presentation was rated as “**Excellent**”. The participants were explained complex topics like Legal framework for lease transactions, their structuring; pricing of lease, asset risk transactions of leases, off-balance sheet accounting and the relevance of Accounting Standards; the prevailing tax structures and much more.

RATING OF THE FACULTY

The workshop was led by Ms. Nidhi Bothra who was rated “**Excellent**” by the participants for her enthusiastic nature and her ability to grab the attention of the mass and ensuring complete clarity within the audience. Her ability to handle participant’s queries was most commendable and was appreciated by all.

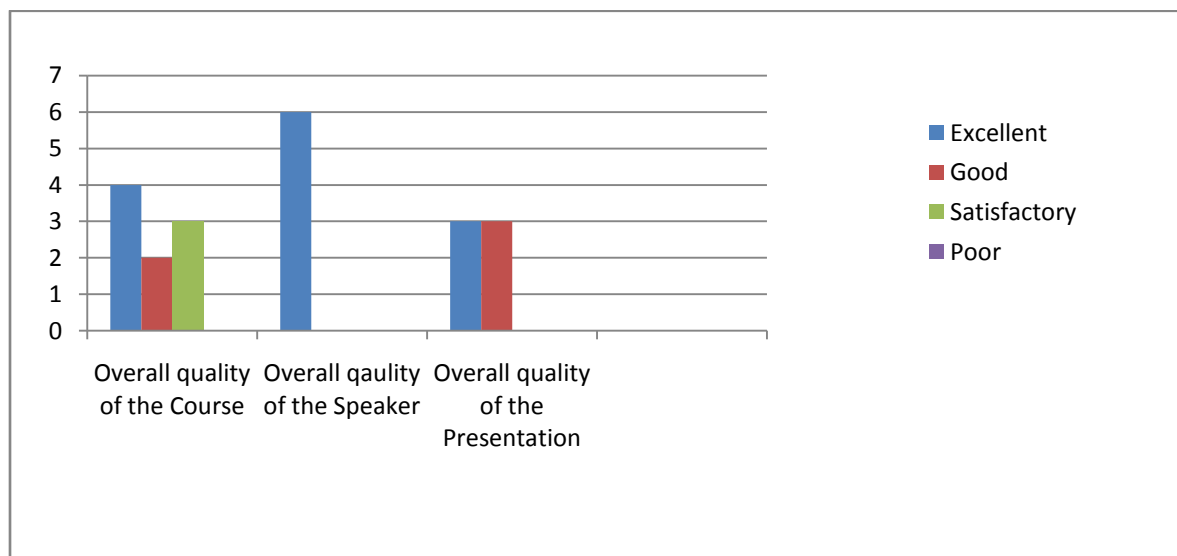
ADDITIONAL COMMENTS

The workshop concluded on a happy note and there were specific comments from the participants. Some of the encouraging comments we received are as follows:

- Well covered, received a lot of clarity on the subject.
- Highly encouraging, enjoyed every bit.
- In-depth understanding and very good power to explain, patient and attentive for the problem and ensures complete clarity within the audience.
- Everything was excellent.

While some of the participants felt that the subject is huge, so two days were not sufficient for the full coverage, some of them wanted the presentation to be a bit more detailed. The participants were keen on attending further such workshops with the request of increasing the time period of the workshop as the topics are very much diverse and required much more involvement.

FEEDBACK OVERVIEW



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